



# CBA CASE STUDY

**MODERATOR:**

**Sarah Lagosh**

*Managing Director, Eastdil Secured*

**SPEAKERS:**

**Heather Brown**

*Executive VP, Capital Markets, CBRE*

**David Martel**

*Executive Managing Director, NEWMARK*

## CBA Case Study: Deal Making After the Banking Crisis

**Thursday, June 22, 2023**

**Location: 225 Franklin Street, The Foundation, Boston**

**Registration & Breakfast: 8:45 a.m. | Program 9:00 - 10:00 a.m.**

Join CBA for a Case Study on Deal Making After the Banking Crisis!

Walk through the life cycle of a deal using a pretend case study and with industry experts narrating their role in the scenario. You will learn why understanding the capital stack is so important in this uncertain lending environment. Topics for discussion include, Acquisition Price & Projected Returns, Debt Maturing in 2023, How LLs thesis on how to “weather the storm” can vary greatly, and Leasing.

CBA/GBREB Member \$60

Non-Member \$80

*Space is limited.*

[72 hour cancellation policy](#)

**Please complete this form and returnby**

**Monday, June 19, 2023**

Return to Bethany Haynes at [bhaynes@gbreb.com](mailto:bhaynes@gbreb.com)

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